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To: Senator Rob Olson - Chairman Senate Financial Institutions & Insurance Committee

From: Lee Wright, Government Affairs Manager Farmers Group, Inc.

Mr. Chairman and members of the Committee, my name is Lee Wright and I am employed by Farmers Insurance as their Government Affairs Manager for Kansas, I appreciate the opportunity to provide this information to you about my company.

NATIONAL PERSPECTIVE

Farmers was founded in 1928 and is headquartered in Los Angeles. We are part of the Zurich Financial Services Group, and the companies that comprise the Farmers Insurance Group rank as the third largest Personal Lines property and casualty group in the country.

Farmers is also a leading insurer of small and medium sized businesses and operates a large Life Insurance Company, as well as a rapidly growing financial services company.

OUR KANSAS FOOTPRINT

Farmers began writing insurance for Kansans in 1930. Currently we are the third largest writer of Homeowner's insurance and the fourth largest writer of Auto insurance in the state.

Farmers has made a significant investment in Kansas over the last twelve vears. We now operate three separate large national claims service facilities and one policy service center at what we like to call our "Olathe Campus". We have also become the largest insurance company employer in Kansas. More than 3,100 employees are now working in the state. In addition, over 300 exclusive Farmers Agents continue to serve the needs of Kansas insurance customers in their local communities.

CHARITABLE ACTIVITIES AND COMMUNITY INVOLVEMENT

Farmers continues to be one of the top ten largest corporate contributors for the March of Dimes. Last year, the Farmers team combined efforts to raise \$4.2 million dollars for the March of Dimes, to help make a real difference in the lives of babies and their families across the country.

We are in the business of helping people feel secure and restoring their lives to order when that security is shaken – and that extends to our community involvement. Whether it's volunteering at a local food drive, donating blood, or fundraising for other non-profit organizations, Farmers is actively involved in making a difference in Kansas and across the country.