



**Testimony on SB 26
Before the Senate Financial Institutions & Insurance Committee**

By Kerri Spielman
Executive Director
Kansas Association of Insurance Agents (KAIA)

January 29, 2013

Mister Chair and Members of the Committee,

Thank you for the opportunity to offer written testimony on SB 26. My name is Kerri Spielman and I represent the Kansas Association of Insurance Agents. KAIA represents approximately 550 member agencies and branches throughout the state employing over 3,000 people. Our members write over 70% of commercial insurance in Kansas, including workers' compensation. They also offer personal lines, health and life insurance. Our members are independent, small business owners who are free to represent many different insurance companies, providing choice, customization, and advocacy for the citizens of Kansas.

Background:

KAIA has worked with the Kansas Insurance Department to amend SB 26 to expand the definition of Ethics to include regulatory compliance. This means that when agents do their due diligence and attend updates on changes to statutes and regulations, those updates may potentially qualify as Ethics for continuing education purposes.

Summary:

SB 26 would recognize the efforts of agents to keep up-to-date with regulatory and statutory changes.

The KAIA asks for your favorable consideration of SB 26.



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Senate Financial Institutions & Ins.

Date: _____

Attachment # _____