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To the Kansas Commerce Committee:  
February 8, 2018

I am the owner of Coldwell Banker Realty Group One in Manhattan. I am speaking to you today because of the proposed bill amendment of K.S.A. 58-3035 and K.S.A. 58-3062. I would like to voice my support for this proposed legislation regarding the gifts and gratuities regulations.

My company has been associated with Cartus Relocation and the USAA Real Estate Rewards program for 25+ years. During this time, we have had a referral business relationship that has been beneficial to both my company, Cartus, USAA and most important to our military citizens in Kansas.

Eliminating the ability to provide this show of appreciation will have the ultimate effect of harming the consumer and in this case – a veteran as they will no longer to even receive the loyalty gift card much less a rebate. The intent is to express gratitude and build good will.

All but 10 states allow rebate offers or incentives – this puts Kansas a step behind the rest of the country. Even the Department of Justice has concerns that not allowing the incentive will cause harm to the competitive process and homebuyers in Kansas.

Please, take the time –look at what other states are doing and review all the facts. Thank you for allowing to address the committee today.

Kelly Adams  
President / Broker Owner