



March 11, 2020

Memorandum:

To: House Federal and State Affairs Committee
From: Thomas M. Palace Executive Director PMCA of Kansas
Re: Support HB 2671

Mr. Chairman and Members of the House Federal and State Affairs Committee:

My name is Tom Palace. I am the Executive Director of the Petroleum Marketers and Convenience Store Association of Kansas (PMCA of Kansas), a statewide trade association representing over 300 independent Kansas petroleum distribution companies and convenience store retailers throughout Kansas.

Mr. Chairman and members of the committee, thank you for the opportunity to provide testimony supporting HB 2671.

Kansas convenience and grocery retailers are the backbone for games hosted by the Kansas Lottery. There are approximately 1200 convenience retailers that sell Lottery games that generate millions of dollars to the State of Kansas.

Retailers are always looking for different profit centers for their stores and it appears HB 2671 will provide a window of opportunity for retailers that want to participate in sports wagering.

Sports wagering hosted by the Kansas Lottery is a natural fit for current Lottery retailers. Retailers offering lottery tickets are currently contracted with the Kansas Lottery; they have a financial track record with the Kansas Lottery and have the sufficient resources to support the activities required to conduct sports wagering.

At this time, I have no idea how many retailers will participate in sports wagering, but I have had several large chains indicate that they have serious interest participating as tier 1 sports wagering.

We understand that retailers, to participate in sports wagering, will be required to be contracted with the Kansas Lottery and adhere to the requirements set forth in Section 2 of the bill. We also understand that to be eligible to participate in sports wagering through the Kansas Lottery that some certification requirements may be required by the Kansas Lottery.

Convenience retailers look forward to working with the Kansas Lottery to offer a new Lottery game that will provide a new profit center for retailers and revenue to the State of Kansas.

We ask the committee to support HB 2671.
Thank you.

Petroleum Marketers and Convenience Store Association of Kansas

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