



## **Testimony of Peter Greenwood from Copart, Inc. in support of Kansas Senate Bill 374**

Mr. Chairman and members of the Committee, I appreciate the opportunity to speak to you today our support for Senate Bill 374.

My Name is Peter Greenwood and I am writing on behalf of Copart, Inc. Copart is a global leader in the salvage and auto auction industry and I am the regional manager based out of Kansas City whose territory is the Kansas market.

Copart has Kansas locations in Kansas City and Wichita and provides a service to insurance carriers, charities and anyone who wants to sell a vehicle at our yards.

We ask for your support on Senate Bill 374.

The Kansas Highway Patrol (KHP) is a valuable partner for Copart and has a lot of responsibility within the state of Kansas. The purpose of this bill is for the KHP to be a better resource for the state and relieve them of the burden of inspecting VINs on low risk vehicles located at a targeted industry. This bill is similar to a statute enacted in New Mexico, yet more narrowly restricted to ensure only proper entities have this option.

The current VIN inspection process has significant delays and has caused critical capacity issues and expense in the salvage auction industry for our customers. This ultimately impacts consumers. This concern is no fault of anyone as we completely understand that the KHP has many other important obligations. If passed, this bill would allow for Copart and our competitor to inspect and verify VINs by a KHP certified individual. It must be pointed out that the cost for this service will still be paid to the state, yet no labor will be expended for the service by the citizens of Kansas. We believe it is a win-win for all.

Senate Bill 374 protects consumers by proper training and certification by the KHP as well as helping an industry currently impacted by the obstacles of the current process.

Mr. Chair and members of the Committee, thank you for your time and for the opportunity for me to speak to you today in support of Senate Bill 374. I am available for any questions that you may have on this bill.