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February 10th, 2021

Mr. Chairman, Members of the Committee,

My name is Colby Terlip, I am the owner of Sunflower Hemp Co. in Pittsburg, Kansas. Sunflower Hemp Co. is a CBD post-processor that provides wholesale CBD ingredient solutions for consumer product manufacturers and brands. I am presenting this written testimony in basic support of HB2244 with some concerns about how the language in HB2244 may affect hemp farmers and processors in the state of Kansas.

The bill should take into consideration a recourse for farmers whose hemp crop exceeds the legal THC limit. The USDA has outlined a plan for such hemp to be remediated by stripping the "hot" floral material for disposal or shredding the entire plant into a homogenous biomass and retesting for compliance. Adopting these or similar regulations would allow the Kansas farmer a chance to salvage their crop from a total loss and make hemp a less risky and more appealing crop to farm.

The other concern is with the increase of the registration fee for processors from an amount not to exceed \$200 to an amount not to exceed \$1000. In Article 26 of the Fire Marshal's temporary regulations for hemp processing, the processor is responsible for payment of testing required by the Fire Marshal which can exceed \$100 per test. A cap should be placed on a total out of pocket expense incurred by the state that processors are responsible for.

Beyond the testing fee there are much bigger issues concerning hemp processing in Article 26. Some of these issues are outlined in a separate document titled, **Issues Regarding Article 26 of the State Fire Marshal's Temporary Regulations Concerning Hemp Processing**, accompanying this letter.

At this time, we look forward to speaking with Fire Marshal Jorgensen to discuss our concerns and providing him with any gaps in information the KSFM office may have. We believe Kansas can be a national leader in Industrial Hemp production/processing and hope the state of Kansas and the Fire Marshal can embrace the updated USDA Rules for Hemp and the passage of HB2244. If the committee has any questions, please feel free to call or email me. If you would like to visit our location of business, we would be honored and excited to give you a tour.

Sincerely,

A handwritten signature in black ink that reads "Colby Terlip". The signature is written in a cursive, flowing style.

Colby Terlip