



March 18, 2021

The Honorable Sean Tarwater  
Chairman, House Committee on Commerce, Labor and Economic Development  
Kansas State Legislature  
300 SW 10<sup>th</sup> Street  
Topeka, KS 66612

Dear Chairman Tarwater and Committee Members,

Amazon stands ready to work with the state of Kansas to ensure that bad actors are held accountable, while also protecting consumers and honest entrepreneurs. However, HB 2733, as currently drafted, is not the right approach to fighting organized retail crime.

Amazon is committed to preventing all forms of fraud and abuse from harming their customers, including from organized retail crime. In 2019, Amazon invested more than \$500 million to expand its global team that focuses on preventing fraud and abuse, stepped up new capabilities to help governments prosecute criminals, continued to pioneer industry-leading tools to support rights owners, and provided unprecedented transparency to customers and brands into the identities of selling partners in its stores.

Amazon is an industry-leader in verifying sellers. Amazon's processes are designed to make it easy for honest sellers to set up an account quickly while stopping criminals from doing the same. Amazon already has robust practices to vet prospective sellers and stop bad actors and in 2019, their proactive efforts stopped 2.5 million suspected bad actor accounts. And last year, Amazon began validating prospective sellers' identities via video conferencing to make it even more difficult for fraudsters to hide.

Amazon has partnered with law enforcement on multiple cases in the last year alone to hold bad actors accountable for fraud, and continues to support legislative and regulatory efforts that will boost law enforcement resources to better combat organized retail crime. This includes partnerships with state retail associations and attorneys general to create and expand taskforces devoted to the investigation and pursuit of those responsible for retail and package theft.

Thank you for your consideration.

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