

Testimony Supporting SB67

Senate Transportation Committee

Tuesday, February 2, 2021

Craig Keating: *Ride Now-Kansas City*

Chairman Petersen, and members of the Senate Transportation Committee:

Thank you for the opportunity to testify in support of SB67. My name is Craig Keating, testifying on behalf of Ride Now Kansas City.

Ride Now Kansas City is an Indian Motorcycle, Triumph, Can Am off-road and Polaris off-road vehicle dealership located in Olathe, Kansas. The dealership opened in 2014, today operating with 27 employees.

Like my fellow dealers, this legislation will help our business continue to meet customer demand in the fastest growing segment of off-road powersports. Most importantly, SB67 will bring Kansas law in line with surrounding states and help keep us competitive to sell our products to Kansans, in Kansas.

The industry has for years been responding to consumers' desire to have products that allow them to ride together, have additional safety features such as roll cages, bucket seats and safety belts. To provide that, these products need to be wider, and with the added equipment, it is logical they will be heavier.

This legislation also provides manufacturers enough long-term flexibility so that as consumer demands change, along with innovation at the manufacturing level, we won't have to run back to the Legislature to change the law in the near future, and hopefully can avoid playing catch up to other states.

On behalf of my company, and the other small business dealers in Kansas, we ask for your support of this important legislation to help us stay competitive.

Thank you, Mr. Chairman and members of the committee. I am happy to answer any questions you may have for me.